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U. S. Department of Agriculture

SPECIAL FALL OFFER

OF

Gladiolus Bulbs



In an attempt to simplify the usual gladiolus price-list,—and to give my friends and customers some real bargains,—I have made a standard price on 25 of the very best cut-flower and exhibition varieties. I must admit that some of these prices are too low,—in some cases being less than the wholesale prices in large quantities. However, this cannot be avoided in standardizing a list, and you may benefit from these prices.

This list is void after December 31, 1940. Our new 1941 catalog will be issued about that time. It will also be a real money-saving list, containing many of the newer varieties at prices only a fraction of those in our 1940 catalog. But, the Special Offer on the 25 varieties listed herein may not be repeated, so it will be wise to anticipate your needs for next spring's planting and order at once.

Ralph J. Pommert

PACIFIC,

WASHINGTON

"Commercial Gladiolus Grower since 1922"

Price per 100 on all varieties listed below, f. o. b. Pacific.

No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bblts pkt.
\$1.40	\$1.10	\$.90	\$.60	\$.40	\$.20	\$.15

ALAYNE Rose pink.
BELLA DONNA Light violet-blue CHAS DICKENS Violet-purple COMMANDER KOEHL Blood red CORYPHEE Shell pink.

ISOLA BELLA Cattelya pink.
JOHANN S. BACH Lt. salmon-red
MAID OF ORLEANS Milky-white
MINUET Best lavender.
PARADISE Tall apricot.

DEBONAIR Salmon pink.

e DR. F. E. BENNETT Flame red.
GATE OF HEAVEN Raffled yell.
d GOLDEN CHIMES Light yellow.
IRENE Shrimp pink.

PELEGRINA Dark violet.
PICARDY Salmon pink.
RED LORY Carmine rose.
RED PHIPPS Early light red.
ROSMARIE PFITZER Light pink

SCHWABENGIRL Pure pink.
SHIRLEY TEMPLE Ruffled cream.
STAR OF BETHLEHEM Tall white
TOKEN Early, flame-salmon.
WURTEMBERGIA Scarlet, cream throat.

The above prices are all f.o.b. Pacific,—customer pays transportation charges. If you want your bulbs shipped prepaid, add the following amounts to prices listed above. This is the transportation charges per 100 bulbs:

If you live in:	No. 1	No. 2	No. 3	No. 4	No. 5	No. 6	Bblts
Wash. or Oregon	\$.25	\$.20	\$.15	\$.12	\$.10	\$.10	\$.02
Calif., Colo., Idaho,							12 111
Mont., Nevada, Utah,	.60	.50	.40	.30	.20	.15	.04
or Wyoming.		÷-					
All other states	1.00	.70	.50	.40	.30	.20	.06

You may order 25 or more bulbs in sizes one to three, but not less than 50 bulbs in sizes four to six. Minumum order \$2.00.

Pacific coast orders may be shipped at any time after December 10th. Eastern orders will be held until safe to ship in the spring—unless customer requests earlier shipment on order of \$10.00 or more.

BULB SIZES. Gladiolus bulbs are graded in six sizes, number one being the largest and number six the smallest. The first three sizes will give the best results in cut-flower growing, sizes four and five should all bloom the first year but with smaller spikes. Number six size will make many small blooms the first year but is mainly used to grow large bulbs for the following season. Bulblets of the above listed varieties are sold only in liberal sized packets for those who wish to get a start at the lowest possible cost. However, with the low price I have made on number six size, it is doubtful if any customer will find it advisable to buy bulblets.

For out-door cut-flower growing, I especially recommend sizes number two and three. Our very long growing season gives us a solid, well ripened bulb.

NEWER VARIETIES OF GLADIOLUS

Variety	Per	LARGE 1¼ up	MEDIUM 1¼-¾	SMALL 34 - 3/8	BUL	
ADMIRAL	1	\$.50	\$.30	\$	2	\$.15
AMBERGLOW	10	1.00	.60	.30	10	.15
ARMADA	1	.50	.30	.15	$\tilde{15}$.15
ATLAS	1	.50	.35	.20	3	.15
BEACON	$1\overline{0}$.50	.35	.15	25	.15
BUFFETTE	1	.40	.20	.10	6	.15
EDELWEISS	1	3.00	2.00		1	.30
ELLEN MARIE	1	.25	.15		10	.15
GARDEN OF THE NATION	S_1	2.00	1.60	.80	1	.15
GOLD LAC	10	1.50	.75	.50	15	.15
GRETA GARBO	. 1	1.00	.60	.40	3	.20
GREY GHOST	1	.50	.30	.15	4	.15
HEIDELBERGER SCHLOSS	1	1.50	1.00	.50	1	.15
HINDENBERG'S MEMORY	1	.30	.20	.15	7	.15
MARGUERITE	1	1.00	.75	.50	2	.25
	10	9.00	6.75	4.50	10	1.00
				2.00		_,,
MATTERHORN	1	.40	.30	.20	4	.15
MEERSCHAUM	1	.25		(2).15	6	.15
MYRNA	1	.75	.50	.25	2	.15
PAUL GRAMPEL	$1\overline{0}$	1.50	1.00	.50	$\overline{15}$.15
PFITZER'S MASTERPIECE	$\overline{10}$	1.60	1.20	.80	7	.15
PRESTIGE	1	2.00	1.60	.80	1	.15
RAINBOW (REGENBOGEN)	10	1.00	.40	.20	15	.15
RED BANK	1	2.00	1.60	.80	1	.15
REGENT	10	1.20	.80	.40	15	.15
ROYAL GOLD	10	2.00	1.50	1.00	10	.15
SNOW PRINCESS	10	1.60	.80	.40	10	.15
SURFSIDE	1	.50	.30	.15	6	.25
TUNIA'S TRIUMPH	1	.25	.15	(2).15	7	.15
VALERIA	10	1.60	.80	.40	10	.15
VISTA BONITA	10	2.40	1.20	.80	10	.15
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VREDENBURGH	10	1.60	.80	.40	10	.15
WALK-OVER	1	.40	.30	.20	4	.15
ZUNI	10	1.0 0	.50	.25	15	.15

All prices on this page are prepaid. You may order 5 or more bulbs at the 10 rate. We never substitute varieties without permission, but will substitute equal value in larger or smaller size of same variety if sold out of size ordered.

Our 1941 catalog will carry a complete description of all varieties in this list, as well as many others that are not listed here. If you would like a copy of our 1940 descriptive list, which describes most of the varieties listed herein, I will be glad to send you a copy upon request.

MY OWN INTRODUCTIONS

Although I have grown hundreds of thousands of seedlings since 1922, I have to date introduced only two. However, I have several more coming along, which, if they will stand the test of a few years, will be introduced at a popular price. A more complete description of these two varieties will be found in my 1941 catalog.

MARGUERITE (Picardy x Wurtembergia) A clear, deep watermelon pink, with cream throat,—it has never been known to fleck or crook. Very long flower-head, with excellent keeping qualities. Opens four to five florets at a time, six inches or more. Strong, healthy grower. Has won blue ribbons at last four Washington State Shows, also two blue ribbins at Pacific Northwest Show in 1940. (Large \$1.00 each, 10 for \$9.00; medium 75c each, 10 for \$6.75; small 50c each, 10 for \$4.50. Bulblets 2 for 25c, 10 for \$1.00.)

ANNAMAE (Seedling of Maid of Orleans) Introduced in 1940 as Annamae Schoonover. A pure snow-white, with tiny wine-red spot at base of petals. Blooms about ten days earlier than Maid of Orleans. Five inch florets with five to six open. A fine early cut-flower. Altho this is introduced as a commercial variety,—at the 1939 Washington State Show it took five judges to decide between Annamae and our Seedling No. 332, as to which was the best large decorative spike in the show. At this same show the general public voted this their favorite white variety in the show. (Large 10 for \$2.00, 100 for \$15.00; medium 10 for \$1.50, 100 for \$10.00; small 10 for \$1.00, 100 for \$7.50. Bulblets 10 for \$.25, 100 for \$1.00.)

A FEW NOTES ON NEW VARIETIES

Those of you who regretfully discarded the old Aida, will find in ATLAS the identical coloring, but with a good, strong spike. WEISS and MATTERHORN are two of the best mid-season whites I have seen. SNOW PRINCESS and MYRNA are outstanding and very popular, but should be classed as a faint cream, rather than white. HIN-DENBERG'S MEMORY will probably replace Commander Koehl in the blood red class, due to its healthier growth. SURFSIDE is one of the most popular ruffled milk-white varieties in our garden. LORD SEL-KIRK was a big disappointment this year but may show up better on further trail. PFITZER'S MASTERPIECE has lost most of its earlier tendencies to crook, and has become one of our best pink cut-flower varieties. VISTA BONITA is one of our tallest growing varieties. MARG-ARET BEATON seems to be the best and most popular of the newer redthroated varieties. EARLY ROSE is currently outstanding in the rose shades, with GARDENS OF THE NATION a winner in the rose-cerise GREY GHOST, ZUNI, and JALNA are among the best in the smoky class.

SPECIAL QUOTATIONS. To growers, dealers, and jobbers buying in large quantities, I will be glad to make special quotations on round lots. Please advise just what varieties and sizes you want.

Complete cultural instructions, including treatments of bulbs for thrips, will be sent with all orders.

My 1941 catalog, which will be issued in early January, will be the most complete and informative of any I have ever issued. I will appreciate receiving the names of your glad growing friends so that I can mail them a copy.